

Thieab Aldossary | Project Consultant

Telephone: +971 566650925

Email: Thieab@live.com

Location: Oxford, U.K / MENA

D.O.B: 10/12/1983



Key Skills Assessment

- **Strategic Management** – Experienced in team building, contract negotiations and strategic financial planning for executing new technology based companies.
- **Team Leadership and Problem Solving** – Expertise in consulting cross functional teams, analyse competitive technologies and overcome technical challenges.
- **Producing Marketing Material and Sales Funnels** – Managing the creation of digital media material and strategising product sales through online channels.

Professional Experience

Company Founder and Start Up Consultant 09/2019 – Current
Independent – UK & Middle East

Independent early stage start up advisor and manager for intellectual Property and fund raising as well as a co-founding two start ups.

- Consulting early stage Start Ups on product creation strategies, Intellectual Property options, fund raising and marketing.
- Creating website promotional materials and sale funnels for niche products and services through various online channels.
- Creating educational products for specialist applications.

IP & Marketing Specialist – Abu Dhabi, UAE 09/2015 – 12/2018
Masdar Institute (Partnered with MIT)

Set up and managed a project management system for patents and commercialisation of the institute's research projects.

- Coordinating legal tasks such as patent disclosures, filings, office actions, prosecutions, rejections, fee payments, declarations, contracts, PoAs, equity assignments, patent assignments, etc.
- Brokered a number of sponsorship and commercialisation agreements for a number of the institutes scientific research.

Patent Technical Advisor – Virginia, U.S. 08/2013 – 08/2014
Oblon, McClelland, Maier & Neustadt, L.L.P

Liaised with clients to assess, advise and execute IP strategy.

- Conducted patentability analysis, drafting, filing and prosecution.
- Worked with the clients to analyse their inventions and business aims to provide methods for broadening the scope of the claims.
- Secured new clients for the firm from the Middle East.

Project Engineer – Abu Dhabi, UAE 04/2010 – 09/2011

Dornier Consulting for AD Department of Transport

Conducted design assessments on inner city building projects.

- Responsible for reviewing circular plans for DoT approvals.
- Managed the database to process applications on time.

Education

MS Systems Engineering

George Washington Univ.
Washington DC, 8/11 – 5/13

BSc Design Engineering

Middlesex University
London UK, 9/03 – 6/06

Personal Project

Created a Start-up called Feelix based on my own patented technology. It raised early stage funding.

Achievements

**Winner of 'Challenge22' a
Fifa 2022 tech competition**

The product obtained an investment grant – 2015

**Winning Finalist of TV
contest 'Stars of Science'**

Show challenges inventors to build their projects -2014

Owner of 4 issued patents

Volunteering

Research assistant at a DC based analyst institute
Mobility Labs for traffic demand management

Other Certificates

- Digital Marketing Diploma – 07/2020
- CPD Cert. Property Analyst – 06/2020

Languages

Native English & Arabic,
basic Spanish.